

Nigeria Country Profile

2023





Contents

- a. Immunization program overview
- b. Vaccine spending
- c. Product selection and opportunities
- d. Market access

Nigeria was due to transition out of Gavi support in 2021, but due to its unique circumstances, Gavi approved an exceptional extension until 2029



Indicators	Status (2022)
Population	216M
Birth Cohort	8M
Under 5 Mortality Rate (# per 1,000 live births)	114 in year 2020, dropped from 325.5 in 1964
EPI Coverage	At first dose, Nigeria's RI vaccines have mostly met the national coverage target of 85%, but low uptake at subsequent doses suggest a need to improve follow up.
National EPI Manager	NPHCDA
GNI per capita (USD)	\$2100 (2021)
Government Health Spend (% per GDP)	3.38% (2020)
Gavi Country Status (Y/N, Year of Transition)	 Nigeria was due to transition out of Gavi support in 2021, but given the country's low immunization rates, the risks to the sustainability of Nigeria's immunization programme and the health security of the region, the Gavi Board approved an exceptional extension to support the country up to 2028. Nigeria entered the accelerated phase of the Gavi transition in 2018 with the expectation of becoming fully self-financing by 2029 The NSIPSS1, Nigeria's 10-year strategy document (2018 - 2028), defines the country's plan to transition from Gavi support.
Contribution to Gavi	 Nigeria committed to invest ~US\$ 2 billion to finance its vaccines from 2018-2028 Gavi's financial support of around US\$ 1 billion will include: US\$ 773 million for vaccine financing and Up to US\$ 260 million for health system strengthening.
COVAX country (Y/N, Note)	Yes/Nigeria has received Covid-19 doses through the COVAX vaccine-sharing facility

SOURCE: Gavi; World Bank; Healthnews.ng

Nigeria currently has 10 vaccines in its RI portfolio, with Rotavirus and HPV recently being introduced



Vaccine	Abbreviation	Disease prevention	Dosage	Birth	6 weeks	10 weeks	14 weeks	9 months	15 months	9-14 yrs girls
Bacillus Calmette-Guérin vaccine	BCG	Prevents Tuberculosis including bloody cough and permanent brain damage	0.05ml							
Hepatitis B vaccine	Нер В	Partially protects against hepatitis B which causes blood infection liver disease, cancer and death	0.5ml							
Oral polio vaccine	OPV	Partially protects against poliomyelitis which causes paralysis and death	2 drops							
Pentavalent (DPT, Hep B and Hib)	Penta	Partially protects against 5 diseases - diphtheria, whooping cough, tetanus, hepatitis B, and influenza	0.5ml							
Rotavirus vaccine	Rota	Diarrhoea disease	1.2ml							
Inactivated polio vaccine	IPV	Prevent poliomyelitis which causes paralysis and death	0.5ml							
Pneumococcal conjugate vaccine	PCV	Protects against most causes of pneumonia and meningitis including blood and lung infections and brain damage	0.5ml							
Measles vaccine	Measles	Protects measles	0.5ml							
Yellow Fever	YF	Prevents yellow fever which causes live diseases and death	0.5ml							
Meningococcal A vaccine	Men A	Protects against strains of the meningococcal bacteria								
Human papillomavirus vaccine	HPV	Protects against HPV types 6,11,16,18 that cause HPV cancers, most commonly cervical cancer								



Nigeria plans to expand routine immunization over the next four years

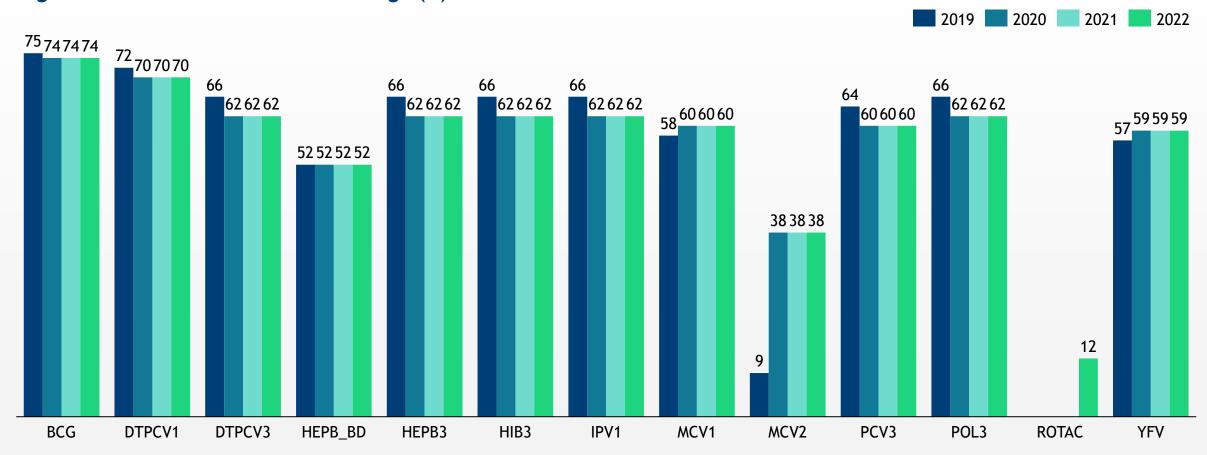
								Introd	luced	Planned Switch
Vaccine	Pre-2018	2019	2020	2021	2022	2023	2024	2025	2026	Comment
BCG, HepB, bOPV, Penta, YF, MenA										
IPV	1st dose			2 nd dose						
PCV10										2d to 4d switch
Measles	1st dose	2 nd dose							MR switch	
Rota										
HPV4										
тсу										
Malaria										

- Nigeria often plans demos prior to nation wide introductions and suppliers may need to engage stakeholders well in advance of official NVI timelines
- The country has introduced Gardasil 4 on a 1-dose schedule making Nigeria one of the first Gavi countries to introduce with a single dose schedule
- The introduction of the malaria vaccine will be highly dependent on supply availability and country resource to implement amongst other ongoing priorities such as HPV and reaching zero dose children

Nigeria's RI vaccines have not met the national coverage target of 85%; coverages have not recovered to pre-covid levels



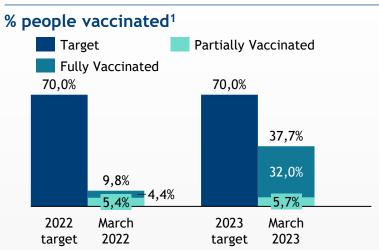
Nigeria Routine Immunization Coverage (%) Estimates¹



Covid-19: Nigeria's preference for single-shot vaccines has led to an increased uptake of viral vector vaccines

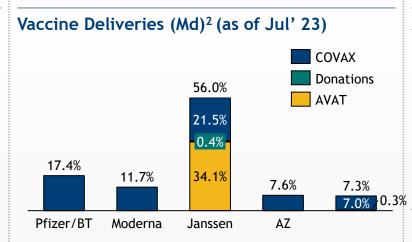


C19 Coverage



- Nigeria likely unable to meet its target of vaccinating 70% of its population by the end of 2023
- Drivers for low vaccination rates include vaccine stockouts, vaccine hesitancy, & ineffective vaccination drives
- Nigeria integrating workplans across multiservice areas to ensure routine immunization is not affected by C-19 vaccination targets shortfalls

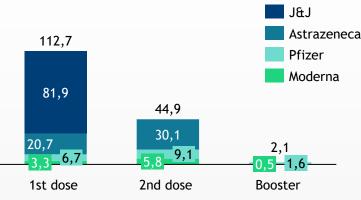
C19 Procurement



- Majority of vaccines procured have been through COVAX
- Nigeria utilized vaccine donations to ensure access
- ~1 million vaccines estimated to have expired in December 2021 without being used.

C19 Demand





- End user preferences indicate that a single shot C-19 vaccine is the most preferred
- Nigeria has already rolled out booster shots and these are available to people who have taken the 1st & 2nd dose with the country utilizing mRNA vaccines for boosters



Contents

a. Immunization program overview

b. Vaccine spending

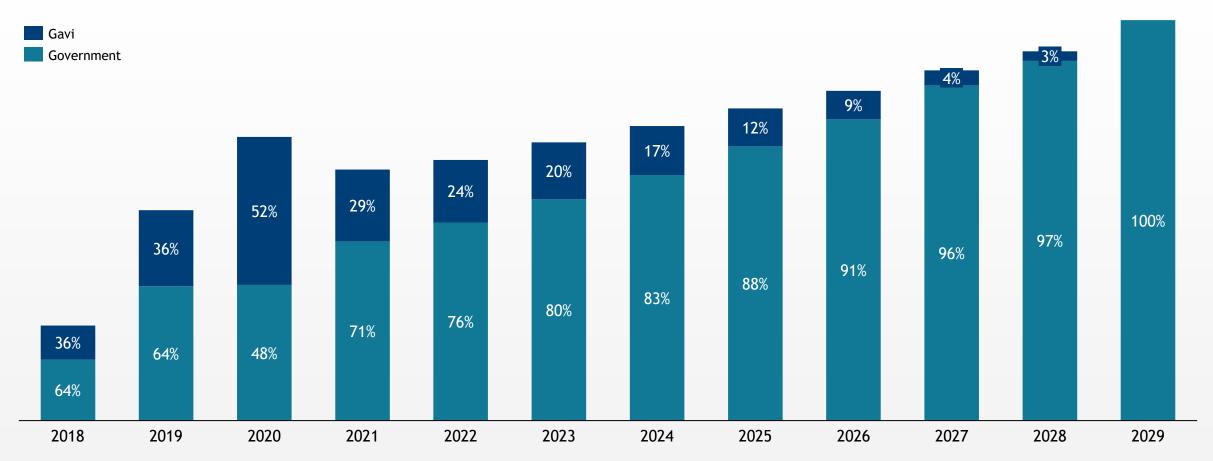
c. Product selection and opportunities

d. Market access

Nigeria will slowly become more price sensitive as it increases its financing contribution from 64% in 2018 to 100% in 2029



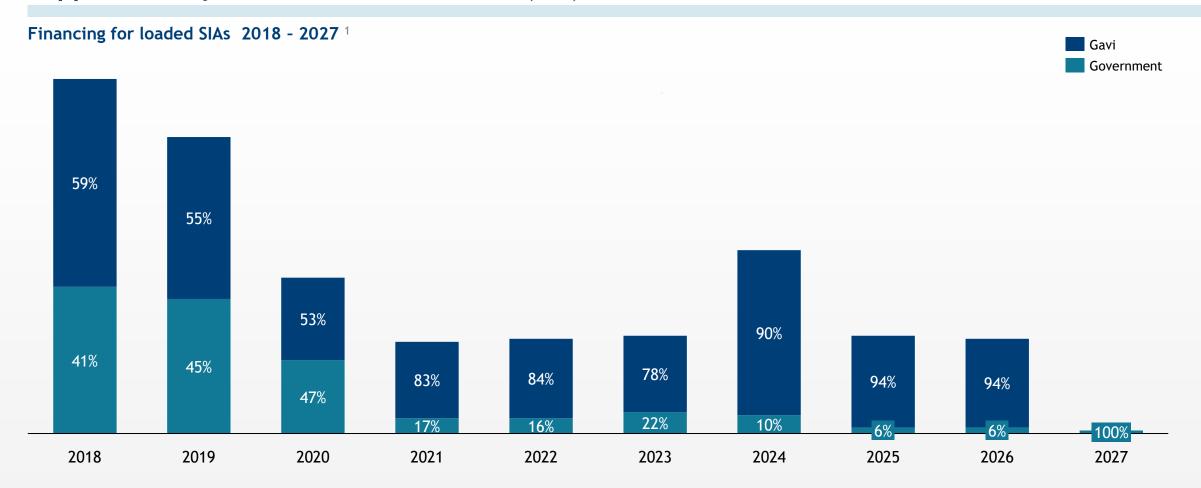
Financing for loaded routine immunization vaccines 2018 - 2029 ¹



SOURCE: 1 Immunization and PHC systems Strengthening [NSIPSS]; includes Penta, IPV & PCV from 2018, Men A & Measles 2nd dose from 2019, Rota & HPV from 2020. BCG, Measles, Yellow Fever, HBV, OPV and Td are not co-financed.

Nigeria anticipates that it will need Gavi to continue to cover 70% of financing for Supplementary Immunisation Activities (SIA) between 2018 and 2027

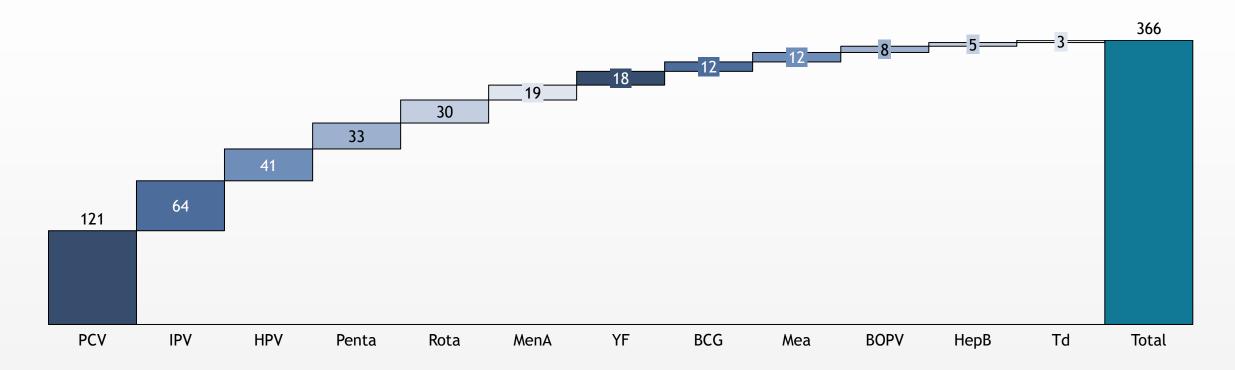




In 2026, ~366M USD will be the total value spent on Nigeria's vaccine procurement, with >60% driven by three vaccines - PCV, IPV and HPV



2026 Total Cost of RI Vaccines Procurement (Million USD)¹

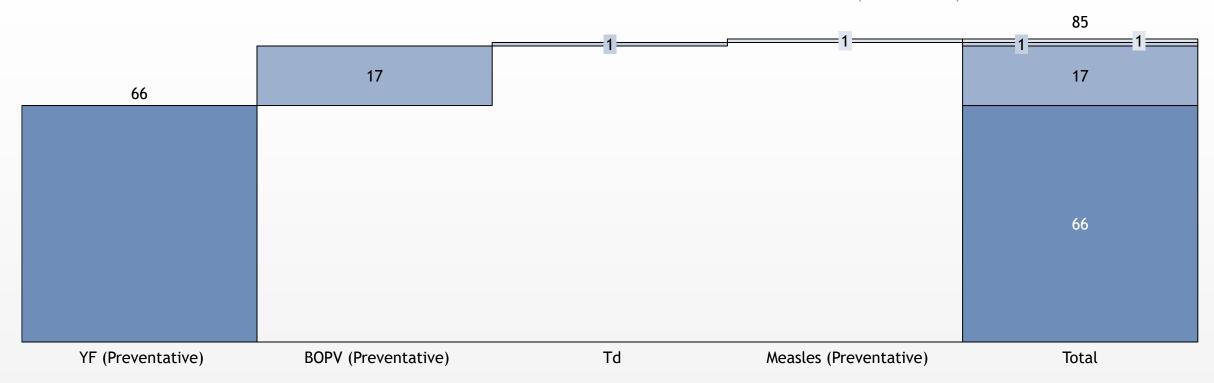


- 5 vaccines (PCV, IPV, HPV, Penta and Rota) make up approximately 79% of the total value spent by Nigeria on RI vaccines
- The introduction of new vaccines, specifically HPV and Rota, adds to Nigeria's budgetary demands (71M USD)
- CHAI Nigeria forecast differs from NSIPSS forecast due to differences in vaccines included in the forecast

In 2022, SIA procurement costs was ~50% the size of the RI budget, driven by YF preventative campaigns



2022 Total Cost of SIA Vaccines Procurement (Million USD)^{1,}



- YF makes up ~78% of SIA preventative vaccine costs in 2022
- CHAI Nigeria forecast differs from NSIPSS forecast due to differences in vaccines included in the forecast

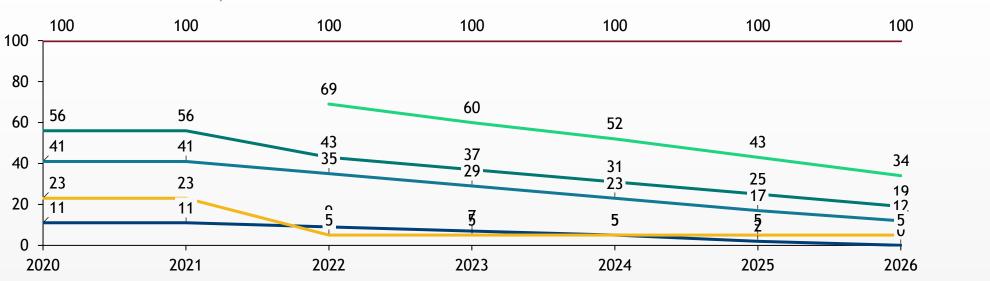
Gavi co-financing of vaccines varies between 5-60% today; IPV is fully financed by Gavi



Penta — PCV — RV — HPV — Measles — IPV

Gavi co-financing %, 2020-20261

(Govt fully financed vaccines not shown)



Key Takeaways

- Gavi extended its support for Nigeria to 2028 instead of the plan to transition in 2021
- The Gavi support is contingent on Nigeria fully meeting its commitments and is based on a robust transition plan which has been jointly developed by the Alliance and the Government of Nigeria
- Based on CHAI Nigeria forecasts, newly introduced vaccines like HPV will be heavily Gavi co-financed (~34%) but older vaccines like Penta will be fully paid by government by 2026
- Unlike the rest of the vaccines, financing for IPV is expected to remain fully covered by GAVI

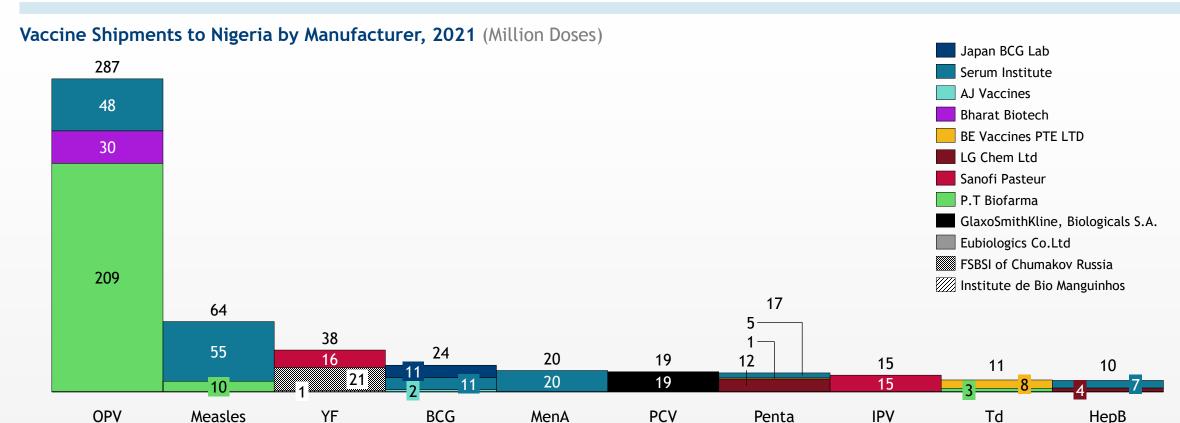


Contents

- a. Immunization program overview
- b. Vaccine spending
- c. Product selection and opportunities
- d. Market access



Nigeria's product selection history shows a wide variety of different suppliers

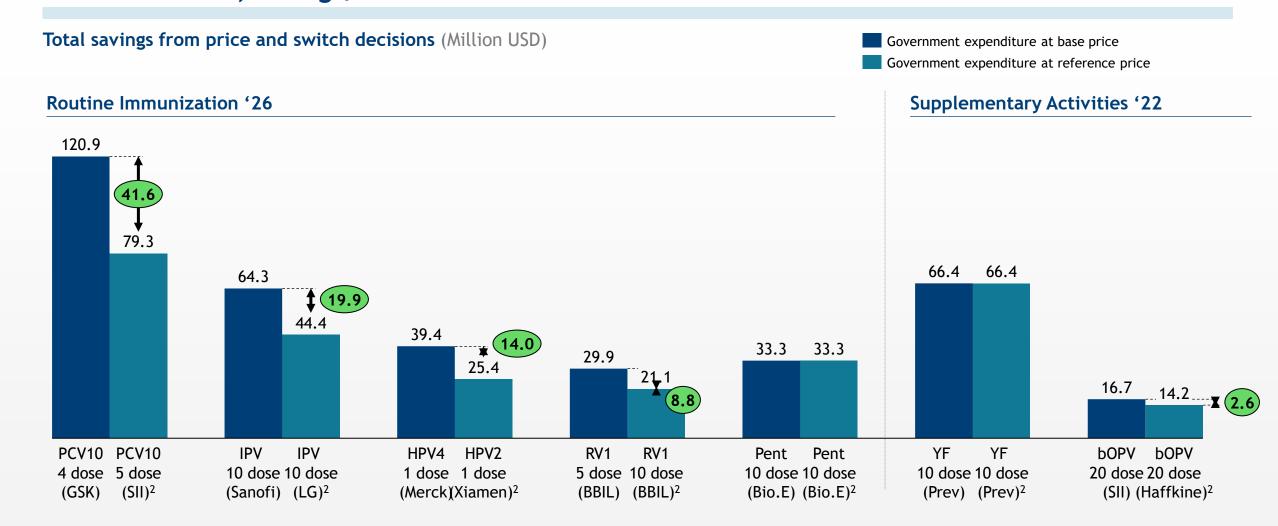


- 12 suppliers provide 10 Vxs; Due to a large birth cohort, Nigeria buys from multiple suppliers for interchangeable Vxs like Penta and Yellow Fever
- Most of the RI vaccines, including Rota, are supplied by DCVMs
- Serum supplies 6 out of 10 RI vaccines
- No Chinese vaccines used to date

15

In 2026, lower-cost alternatives could save \$88.7M in total, with PCV10 (5 dose) being the main driver, saving \$41.6M





SOURCE: 1 CHAI Nigeria Country Team Forecast 2 UNICEF Price List; Cost to government = ((doses*price) + Freight, insurance and inspection (10%) + Handling charges (4.5%) + Buffer (6%))* Government co-financing %; HPV is forecasted and has not yet been introduced in Nigeria yet; Switch decisions on this document do not consider cold chain and other cold chain requirements;



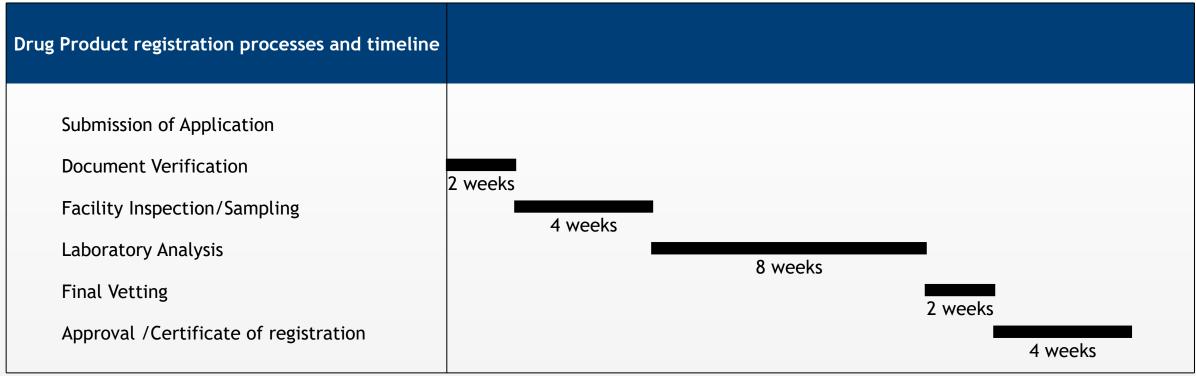
Contents

- a. Immunization program overview
- b. Vaccine spending
- c. Product selection and opportunities
- d. Market access

Nigeria's registration process is managed by the NAFDAC and includes 6 key steps that take approximately 100 working days



Activity

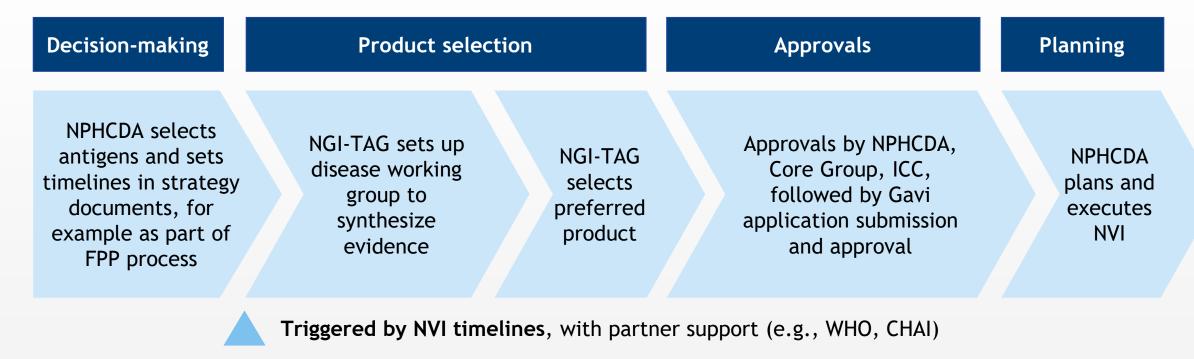


• Depending on the nature of the vaccine, government timelines may be shorter and some steps may be skipped, such as Covid-19 where the process began from laboratory analysis.

As part of the new vaccine introductions (NVI), Nigeria generally has a defined process to select products for introduction



- Typically, products are selected for introduction following clear, relatively standardized and well-documented steps
- Some variation is expected from product to product



Understanding these processes can help shed light on which stakeholders require product information



Multiple stakeholders are involved in the Nigeria product selection process

	Stakeholde	er group					Stakeholder role
Step in product selection process	Partners (e.g., CDC, CHAI, WHO , UNICEF)		NGI-TAG	NPHCDA	Core Group	ICC	Supports Decides Signs-off
Antigens selected and timelines set for NVIs in multi-year strategy documents (e.g., cMYP includes planning to 2020, NSIPPS includes planning to 2028)							
Disease working group set up by NGI-TAG to synthesize evidence on product options, with support of partners as members of Secretariat			_				No history of dissent on
Preferred product selected by NGI-TAG			I				ı – product
Gavi application submitted and approved			•				recommended by NITAG
NVI planned and executed							·

While Nigeria does not yet have a systematic product switch process, its approach to PCV presentation switch shows parallels to its NVI process



	Decision-making	Product selection	Approvals	Planning
NVI process	NPHCDA selects antigens and sets timelines in multi- year strategy documents	NGI-TAG (est. 2015) sets up disease working group to synthesize evidence NGI-TAG selects preferred product	Approvals by NPHCDA, Core Group, ICC, followed by Gavi application submission and approval	NPHCDA plans and executes NVI
		Triggered by NVI timelines, with par	tner support (e.g., WHO, CHAI)	
Switch: PCV presentation	NPHCDA prepared proposal for how switch would be executed	Nigeria did not identify a need to revisit product options, since PCV10 had previously been selected as the preferred product	Approvals by Core Group and ICC, followed by Gavi switch application submission and approval	NPHCDA plans and executes switch



Triggered by Gavi communication on PCV10 2-dose vial discontinuation

Whilst there is limited current support for locally manufactured vaccines in Nigeria, there are strong indications of Govt. support moving forwards (1/2)



ent Policy	Current	 Nigeria procures through UNICEF SD and is in the Gavi accelerated transition phase and will graduate from Gavi support in 2028. The country was due to graduate out of Gavi but renegotiated an extension. The framework for the extension requires that the govt. must provide incremental funds from budgetary sources every year culminating in 100% funding for vaccine procurement by 2028.^{1,2} Public procurement in Nigeria is governed by the Public Procurement Act.¹ The Act established the Bureau for Public Procurement (BPP) to oversee public procurement and ensure fair, competitive, and transparent standards and practices for the procurement of public goods and services.³ Since Nigeria is still Gavi-supported, the country has opted for vaccine procurement through UNICEF SD. However, govt. funded vaccines procurement is by open competitive bidding. As there is no vaccine manufacturing in Nigeria presently, there is no current policy in place for preferential consideration of locally /regionally /continentally manufactured vaccines. Govt. support for local vaccine manufacturing is geared mostly towards industrial support for the planned vaccine manufacturers, especially, Biovaccines Nigeria Limited, BVNL. Whilst there is no formal process for preference of locally manufactured products, Nigeria's recent decision to introduce BBIL's Rotavirus product, which has a local partnership with Innovative Biotech to localize production of the antigen in Nigeria, may signal support for local manufacturing.
Procurement	Future	 The govt. signed an MoU with BVNL for the latter to supply vaccines to the govt. and engage in contract manufacturing. The Nigerian govt. also developed the Nigeria Vaccine Policy (NVP) which sets out the targets and strategies to "achieve vaccine availability and sufficiency and consequently vaccine security in the country" after transitioning from Gavi support. It also set out guidelines for vaccine management across the vaccine value chain.^{1,4}
		 Supply services: The NVP specifies that BVNL will engage in supply services of vaccines and injection devices upon request by the govt and preference for vaccine procurement is "accorded to locally manufactured vaccines" in accordance with the Public Procurement Act. Under the terms of the agreement, the govt. makes advance payment and BVNL will deliver the vaccines to the approved warehouses.¹
	Fut	— Local vaccine manufacturing: To produce local vaccines through BVNL, "30% of vaccines dossiers developed & registered for local production."4
		• ECOWAS Regional Procurement: The Economic Committee of West African States (ECOWAS) is working on ECOWAS Procurement. This regional procurement will be a revolving fund, like the PAHO RF. Unlike the PAHO RF, however, it will include medicines and medical devices, and not just vaccines. When available, the Fund will preferentially procure from regional, then continental sources. Pooled procurement and volume guarantees to local manufacturers are among the tools intended to encourage end-to-end pharmaceutical manufacturing in the region and continent. The revolving funds will be coordinated by the West African Health Organization (WAHO). ⁴

Whilst there is limited current support for locally manufactured vaccines in Nigeria, there are strong indications of Govt. support moving forwards (2/2)



		Nigerian vaccine manufacturing plan
		— In November 2020, the govt. signed an MOU for a joint venture with May & Baker Nigeria Plc, an indigenous pharmaceutical company. The purpose of the joint venture is "to achieve local production and uptake of vaccines". This public-private partnership birthed Biovaccines Nigeria Limited (BVNL) ^{1,2}
10		 Nigeria develops the Nigeria Vaccine Policy document in September 2021 to encourage local production and self-sufficiency of vaccines ²
Policies	ent	 In June 2022, the Nigerian govt. inaugurated the Inter-ministerial Steering Committee (IMSC) and Technical Working Group (TWG) on Local Vaccines. This was in line with the strategies and timeline for local vaccine production as developed in the Nigeria Vaccine Policy (NVP) document. The committee and TWC oversee Nigeria's vaccine production plan according to the timeline specified in the NVP.3
Related	Curr	• The National Agency for Food and Drug Administration and Control (NAFDAC) is the national regulatory agency. NAFDAC is WHO ML3 certified for the regulation of imported vaccines. ⁴
Re		— NAFDAC participates in the WHO Collaborative Registration Procedure for products that are WHO-prequalified and adopts WHO PQ'd products. ⁵
# /		Nigeria has some industrial policies to incentivize local vaccine manufacturing:
Industrial		 Tax holiday: It is granted to a select list of pioneer industries and products. Tax holiday "grants qualifying industries and products relief from payment of corporate income tax for an initial period of three years, extendable for one or two additional years". The vaccine industry is included in the list.^{6,7}
ludr.		— The govt. intends to fund vaccine manufacturing through the joint venture with May & Baker Nigeria Plc as mentioned above. ^{1,2}
	Future	Nigeria has ratified AfCFTA, however, the govt. is yet to sign or ratify AMA. ⁸



www.clintonhealthaccess.org