



# ALL LIVES HAVE EQUAL VALUE

An introduction to the Bill & Melinda Gates Foundation

WE ARE IMPATIENT  
OPTIMISTS WORKING  
**TO REDUCE  
INEQUITY**  
AROUND THE WORLD



MAKING MARKETS

# WORK FOR THE POOR



# HOW WE DO WHAT WE DO



**Grantees and partners are at the center of our work**



**Together, we take risks, push for new solutions and harness the power of science and technology**



**This work requires support from governments, the private sector, communities, nonprofits and individuals**

# HOW WE WORK WITH OUR INDUSTRY PARTNERS

- Funding and expertise to reduced risks for new product R&D
- Access to existing and shaping of new markets
- Connections to our global health partner network
  - Academia
  - Government
  - NGOs
  - Regulatory & Policy
- Advocacy
- A pivotal role in improving global health



# WHAT KINDS OF INVESTMENTS DO WE MAKE?

## Grants

Funding for projects, products, and infrastructure

## Guarantees

Backstops on loans or loan portfolios, volume guarantees, and other guarantees

## Direct Equity Investments

Investments to purchase shares of companies

## Contracts

Support for activities that benefit the public or charitable sector

## Fund Investments

Investments in funds managed by external fund managers

## Loans

Low-interest loans to NGOs, financial institutions, or companies

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# GATES FOUNDATION STRATEGIC INVESTMENT FUND

**Alongside our Foundation Colleagues, we have invested \$1.9bn in 70+ companies since 2009 across a wide range of strategic priorities**

- We look for great technologies and great management teams who can apply their skills and resources to **combating infectious disease**
- We look for win-win partnerships, where increasing access to a global health product or service to **disadvantaged populations** is also **good for your business**
- We believe in the power of markets and invest across, directly and indirectly, across asset classes out of our current **\$2bn fund**
- We can invest along the innovation and delivery spectrum but our primary strategic focus is on **our priority diseases.**



# STRATEGIC INVESTMENTS IN GLOBAL HEALTH

We make different types of investments at each stage of the product development cycle for vaccines, therapeutics, and diagnostics.

