The PAHO Revolving Fund

Portfolio update

DCVMN Annual Meeting 2013

Hanoi, Vietnam October 7 – 9, 2013





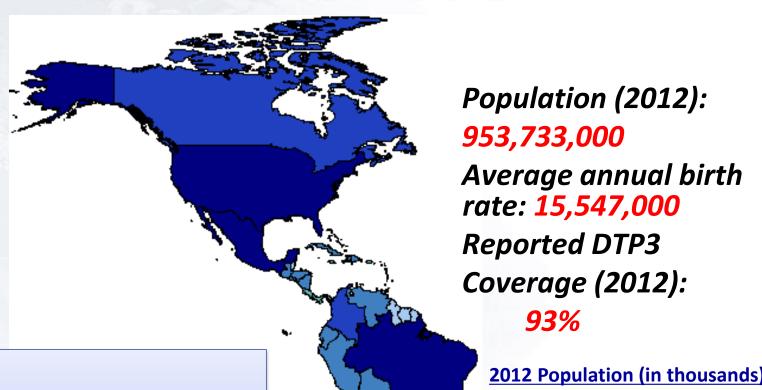
Content

- The Americas: Highlights of the immunization programs
- The PAHO Revolving Fund
- Update on the vaccine portfolio





The Americas

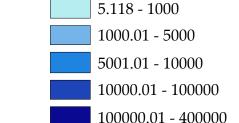


PAHO

35 Member States

4 Associated Members

12 Territories (6UK, 3 French, 3 Netherlands)

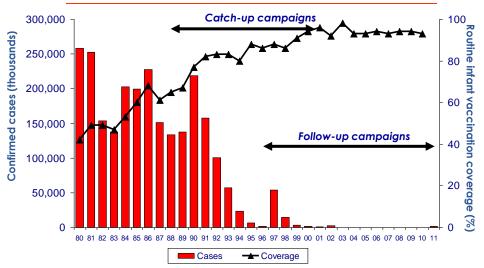






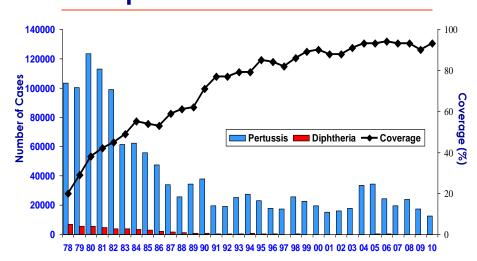
Ellimination and Eradication in the Americas

Measles elimination*

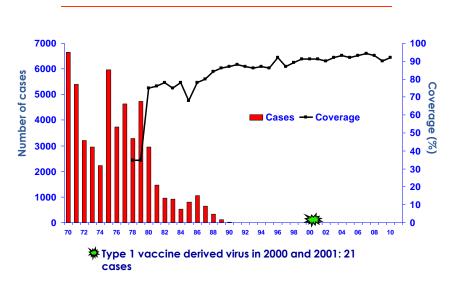


*1310 confirmed cases in 2011; data as of 13 January 2012.

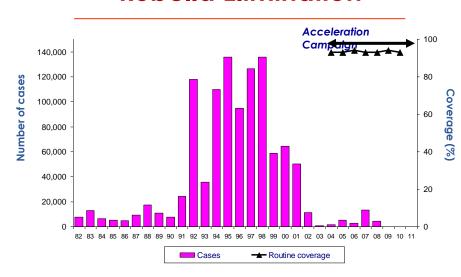
Diphtheria and Pertussis



Polio Eradication



Rubella Elimination*



*7 confirmed cases in 2011; data as of 13 January 2012.

"New vaccines" in the Americas, 2012

- 90% of the birth cohort in the Region is in countries that already include the pneumococcal vaccine in its regular program (60% of the cohort of LAC)
- 87% of cohort is living in countries that already use rotavirus vaccine (60% of the cohort of LAC)
- 58% of girls 10 14 years old live in countries that have the HPV vaccine





Immunization Program in the Americas

Vaccines declared as a public good

Pan Americanism and Solidarism

Success of the Program

Continuous availability of quality vaccines

Strong social acceptance

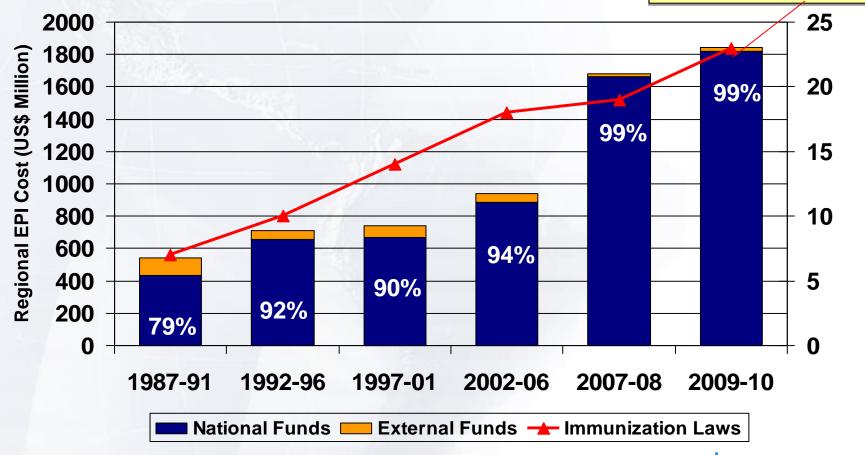




The Regional Immunization Program in Latin America & The Caribbean:

Laws and Source of Funds

2012: 27 countries with immunization laws

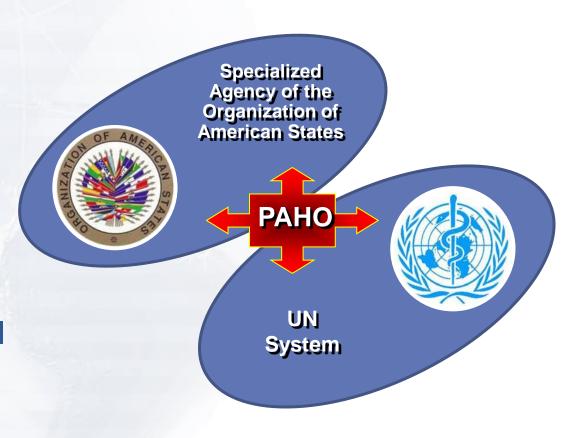






WHAT IS PAHO?

- The Pan American
 Health Organization
 (PAHO) is the oldest
 international public
 health agency in the
 world founded in 1902
- It is the specialized, public health, technical cooperation agency of the Inter-American System







PAHO's Comprehensive Technical Cooperation

- ✓ 1977 PAHO Directing Council Resolution CD25.R27
- ✓ The Expanded Program on Immunization (EPI) of the Americas is created: Regional Immunization Program
- ✓ The Revolving Fund for Vaccine Procurement, launched in 1979, as part of the EPI,
- Supply of essential vaccines, syringes and other related products without interruption



The PAHO Revolving Fund Key Figures 2012



60 products "41 biologicals" / 10 syringes / 9 cold chain" 211 MM doses



41 destinations "35 countries and 6 territories"



1,345 Purchase Orders



US\$ 512 MM Procured value US\$102 MM Capital Fund





The PAHO Revolving Fund Processes

Demand Planning

- Annual planning and reconfirmation of deliveries. (PAHO-173)
- Informative Session:
 Status of Immunization Program in the Americas

June - July

Procurement

- Invitation to Bid (ITB) or Requests for Quotation (RFQ)
- 2014 / single and multi year agreements
- Bid Opening Ceremony with producers that submitted offers

August-September

Selection and award

• **Selection Criteria**: Price, quarterly availability, performance, technical review, principally.

November

Shipping & Expediting

- PAHO supports on the shipping and claim management
- Shipments delivered to consignee (MOH) / INCO term (DAT)

On going

Note: Procurement Process described just for reference. Criteria, activities and dates could vary.





How vaccines are included in the portfolio?

- Recommended by SAGE / PAHO TAG / PAHO IM technical unit
- Included in the National Immunization Program of at least one country.
- ✓ Included in the WHO PQ program, if not,
- ✓ Included in WHO PQ program: licensed by FDA (USA), EMA (Europe), BGTD (Canada), TGA (Australia) or KFDA (Korea).



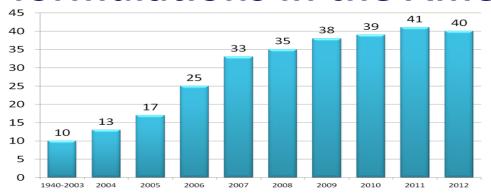


Vaccines used in the Americas through the national immunization programs 2013

	BCG	DTP	Hib	HepB	Polio	MMR	YF	Seas. Flu	Rota	PCV	HPV	Pneum 23	Нер А	Varicella	Meng
Antigua															
Argentina															
Bahamas															
Barbados															
Belice															
Bolivia															
Brazil															
Canada															
Chile															
Colombia															
Costa Rica															
Cuba															
Dominica															
Dominican															
Republic															
Ecuador															
El Salvador															
Grenada															
Guatemala															
Guyana															
Haiti						MR									
Honduras															
Jamaica															
Mexico															
Nicaragua															
Panama															
Paraguay															
Peru															
Saint Kitts															
Saint Lucia															
Saint															
Vincent															
Suriname															
Trinidad &															
Tobago															
UKOTs															
Uruguay															
United States															
Venezuela															
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Source: PAHO/WHO-UNICEF Joint Reporting Forum (JRF)

Use of seasonal influenza vaccine and formulations in the Americas 2012



40/45

Pending of introduction:

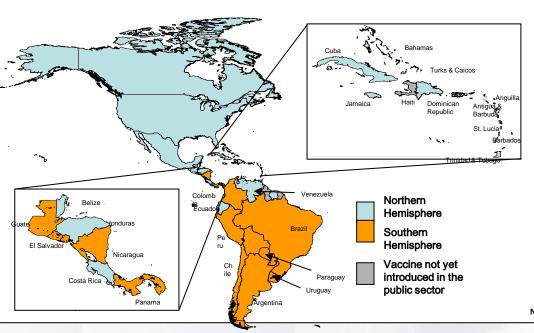
Haiti, Guyana & St. Kitts & Nevis

Change in JRF Reporting status

Montserrat St. Vincent

Vaccine introduction: St.

Marteen



Number of countries with:	2004	2008	2012
- Public policies for influenza vaccination	13	35	40
- Vaccination of children	6	22	25
- Vaccination of elderly	12	33	38
- Vaccination of persons with chronic diseases	9	24	32
- Vaccination of health workers	3	32	37
- Vaccination of pregnant women	3	7	22

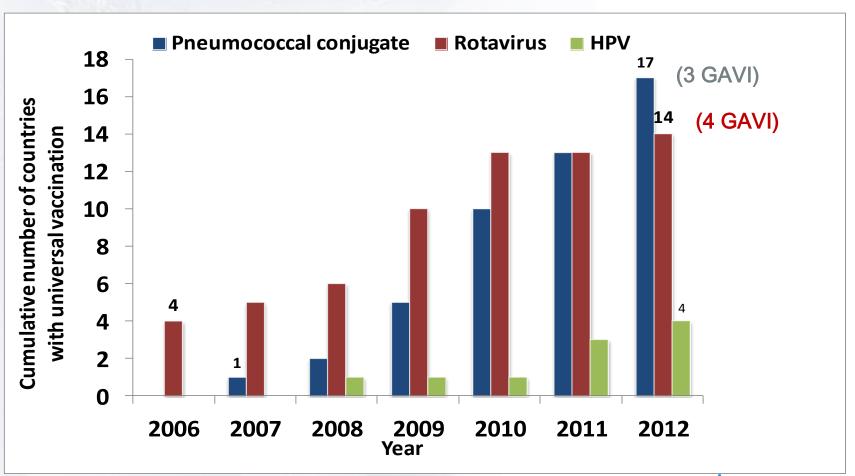
Source: Country Reports to PAHO, MOH web pages, PAHO/WHO Surveys

Data was not collected from the French Departments (French Guiana, Guadeloupe, Martinique)





Introduction of new vaccines The Americas through PAHO RF 2012







Final considerations The PAHO Revolving Fund

Benefits for Manufacturers

- A "Single window" to access40 countries
- Sustainable demand
- Technical support to countries on demand planning
- 60 days credit line to countries supports promptly placement of POs
- Prompt payment
- Post marketing surveillance

Vaccine Opportunities

Traditional vaccines

 Limited global supply Yellow Fever vaccine

Seasonal Flu Vaccines to target wide ranges of target populations (children – pregnant women – elderly)

Priority new vaccines

 High value market (PCV, Rota, HPV)

Other vaccines

- Increasing uptake of:
- Varicella, DTaP, Hep A





Vaccination: A Shared Responsibility

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